

# Q INTERNATIONAL PAY PLAN

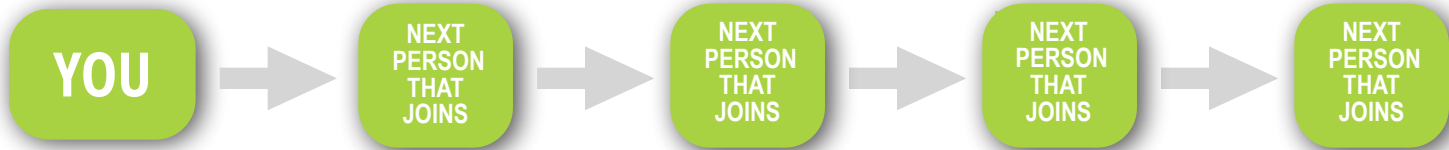
The QiPAY™ PLAN is the most innovative and truly one-of-a-kind, philosophically correct, never-been-done-before incentive pay plans in the direct-selling network marketing industry. This plan was designed over the last several years by veteran networkers for networkers through the school-of-hard-knocks experiencing the benefits and challenges of various plans. Most, if not all companies say they have the best plan or the best paying plan... so we ask you to be the judge after your review.

If you're a veteran network marketing leader ask yourself after reviewing this plan... how much money are you not getting paid or are leaving on the table with the plan you are with now or have been with in the past?? With everything but the incentive pay plan being equal or status-quo... the most important decision to make when choosing an opportunity is... how you get paid, how much and when you're paid, and if you are paid fairly whether you are a beginner, novice, part-time or full-time.

## So what are just a few of most innovative, one-of-a-kind, and never-been-done-before aspects??

- ✓ **Every part** of our plan is paid-out on EVERY sale. *Most pay plans in the industry, especially the first order or fast-start promotional pak or the first 30-60 day orders typically ONLY pays-out from a very limited portion of the plan to a limited few (2-3 people usually) in the upline. This creates a situation where most of the upline waits up to 3 months to get paid from new Brand Partners or new Customer sales volume in the organization. Every part of our plan pays on every sale making our entire plan a fast-start!!*
- ✓ **All parts** of the plan are calculated and paid **instantly** in real-time... on EVERY sale. *Most plans calculate and pay weekly or monthly and maybe one part of the plan might pay daily (maybe). Typically the quick or fast-start parts of most pay plans calculate and pay weekly. Our entire plan, all parts of it, calculates and pays instantly in real-time.*
- ✓ **Personal and Group Volume** is calculated constantly in real-time based on the last 30 days of regular and EZ-Ship order volume and **NEVER resets to zero at the beginning of the month**. Additionally we calculate the automatic order volume in the group for the next 30 days allowing the better volume to count. And **Group Volume** is calculated to the **bottom** of all legs and 80% of the group volume requirement can come from the largest leg!! **We know of no other company ever doing this... but isn't it about time??**
- ✓ **Binary-like pay...** but unlike a binary... we offer true unblockable, to the bottom of the leg, unlimited depth pay **with no caps, no flushing, no left-right and no weak-strong legs nor balancing or ooppps factors** to worry about. **This is the most innovative part!!!**
- ✓ **Earn 40%** of the Customer CV of your personally enrolled Customers and the customers that they refer, and that they refer, and so on to unlimited depth. *Not only does earning 40% of the Customer CV incentivize customer acquisition but so does earning 40% of your customer's referred customers, and their referred customers to unlimited depth (your Customer Group). Especially when the company helps YOU acquire and develop customers and also has incentives for customers to refer customers.*
- ✓ **All qualifiers and ranks** are calculated and applied instantly in **real-time** from every sale before paying commissions on that sale allowing you to qualify and get paid at a higher rank/percentage from the very sale that promoted you. **This is innovative too.** And we have "alternative" qualifiers to achieve a rank based ONLY from what you can **personally** produce. **(See the individual rank descriptions).**
- ✓ **Once a rank is attained** it is **PERMANENT forever** as long as the 100 CV/CCV Personal Qualifying Volume is met. *Most pay plans might allow you to keep the title of a rank but they will ONLY pay based on the rank level where the qualifications are met. This means you can go backwards in the plan. We believe that once you attain a rank it should never be taken away.*
- ✓ **Get PAID from the sales of up to 500 people** who join after you without enrolling anyone. **This creates a huge incentive to not only join... but to join NOW rather than waiting!!!**
- ✓ Our **StarPAY, Qi SuccessSystem, \$50 Gift Q'pon Program, and Dream-Maker Reward Program** are some of the most innovative ever developed in the industry to incentivize and reward brand partner recruitment and customer acquisition, loyalty, retention, etc..

These are just a few of the unique aspects of the QiPAY™ PLAN and there's even more exciting and innovative aspects like our **Dream-Maker Points, Rewards, & PRIZES Program**. We honestly believe there isn't anything that currently comes even remotely close to comparing to this compensation plan.



## Get Paid from up to the next 500 people who join Q after you whether you refer\* anyone or not!!!

From the moment you join Q you can start earning income IMMEDIATELY on the sales of our products from up to the next 500 "active" Customers and Brand Partners who join Q after you. This is an exciting way that Q PAYS you... but more importantly... it creates a sense of urgency not only for YOU to join NOW but for your family, friends, and others you invite... to join NOW rather than later. Why?... because they can be paid on those who join Q after they join!!!

We call it **afterYOU PAY™** and whether you enroll\* anyone or not... you can get paid on commissionable orders of those who joined after you!! **afterYOU PAY™** is part of our Qi SuccessSystem. To qualify requires attaining the rank of a Builder, Professional, or Director, you must be "subscribed" to an automatic or assurance EZ-Ship order, and be active with a minimum 100CV/CCV (Personal Qualifying Volume). By meeting and maintaining the requirements you can then receive **afterYOU PAY™** from the orders placed by up to the next 500 people (compressed) who joined after you. How many you are paid from is based upon the rank you've attained.

How much you are paid is determined primarily from the Dream-Maker Points earned which are based on: (1) Orders from you or your personal customers in the last 30 days; (2) consistent activity over time (# days "active"); and (3) the number of personally enrolled\* active Customers or Brand Partners you have in the last 30 days.

\*There's no requirement to personally enroll anyone to get paid from this part of the plan as long as you are a Builder, Professional, or Director.

| BUILDER                               | PROFESSIONAL                          | DIRECTOR                              |
|---------------------------------------|---------------------------------------|---------------------------------------|
| up to <b>100</b> after you<br>☺→☺→☺→☺ | up to <b>250</b> after you<br>☺→☺→☺→☺ | up to <b>500</b> after you<br>☺→☺→☺→☺ |

## afterYOU PAY™

Three percent [3%] of the CV, CCV, and Promo-Pak sales are allocated to be paid-out in the **afterYOU PAY™** portion of the plan. How much you earn is based on the real-time Dream-Maker Points you produce and maintain during the last 30 days.

| # Days Active in a Row             | 50-99 PV Order | 100-149 PV Order | 150+ PV Order |
|------------------------------------|----------------|------------------|---------------|
| 1-30 days                          | 50 points      | 100 points       | 150 points    |
| 31-60 days                         | 100 points     | 200 points       | 300 points    |
| 61-90 days                         | 150 points     | 300 points       | 450 points    |
| 91-120 days                        | 200 points     | 400 points       | 600 points    |
| 121-150 days                       | 250 points     | 500 points       | 750 points    |
| 151+ days                          | 300 points     | 600 points       | 900 points    |
| Active Customers or Brand Partners | 1              | 2                | 3+            |
| Last 30 days                       | 250 points     | 500 points       | 1,000 points  |

Illustration (this is NOT a real-time example from one sale but cumulative sales):

Dream-Maker Points = 3,900 in last 30 days (in the last 30 days you had 150 PQV for 151+ days in a row earning you 900 points plus in the last 30 days you have a total of 3 Active Customers and/or Active Brand Partners or higher rank earning you 3,000 points) You purchased the \$999 Pak or earned and maintained the Director rank... therefore... you earn **afterYOU PAY™** from up to 500 people who joined after you).

250,000 - Promo-Pak volume purchased by up to 500 people who joined after you.

50,000 - CV & CCV purchased by up to 500 customers and/or Brand Partners who joined after you.

300,000 - Total

x 3%

\$ 9,000 - Total **afterYOU PAY™**

x .0041 - 3,900 divided by 950,000 (approximation only - points from shared participants)

\$ 36.90 (**afterYOU PAY™** is shared with a finite number of participants but nonetheless many)

**afterYOU PAY™** is ONLY available for active Builders, Professionals, and Directors subscribing to EZ-ship. NOTE: Dream-Maker Points are also utilized in the Dream-Maker Rewards Program.

# PERSONALPAY

## RETAILPAY

Earn the difference between your wholesale and the retail price from the retail orders made person-to-person or online to your personally referred Customers.

## CUSTOMERPAY

Earn 40% of the Customer commissionable value (CCV) of sales made to personally referred Customers and their referred Customers and theirs and so on and so on (Customer Group). Note: Customer Volume counts towards your Personal Qualifying Volume.

## 1STORDERPAY and PROMO-PAKPAY

When a new Brand Partner places their first order the enrolling “active” Brand Partner receives up to 40% of half the CV from that first order — and the other half of the CV is split and paid out in the UNILEVELPAY and the QFINITYPAY™ parts of the plan.

**NOTE:** If a Promo-Pak is purchased initially upon enrollment or later before any other purchase... it is considered the first order.

| PROMO-PAKPAY   | BUILDER<br>\$299 PAK | PROFESSIONAL<br>\$599 PAK | DIRECTOR<br>\$999 PAK |
|--|----------------------|---------------------------|-----------------------|
| BRAND PARTNERS ARE PAID THE FOLLOWING DIRECT SALES BONUS | <b>\$50</b>          | <b>\$100</b>              | <b>\$175</b>          |

Promo-Paks can be purchased initially or anytime by the Brand Partner. As a Brand Partner when you sell a Promo-Pak you are paid a direct-selling bonus called **PROMO-PAKPAY**.

**NOTE:** Promo-Paks respectively produce 300, 600, and 1,000 Personal and Group volume. For the purpose of all other pay types the Promo-Paks have half CV of 150, 300, and 500 respectively.

## DIRECTORPAY

By attaining the Director rank you are paid a 10% **DIRECTORPAY** generational override of half the CV/CCV from each of your personally enrolled Director's personal purchases, their customer volume, their customer group volume, Brand Partner volume, Builder volume, and Professional Volume and all their customer and customer group volume down to the next Director. This offers additional incentive and rewards to become a Director and to help you enroll, develop, and promote personal Directors.

## STARPAY

An voluntary **optional** special time-limited, time-sensitive, incentive part of the **QiPAY™ PLAN** is eligibility for **STARPAY** which requires that **within YOUR first 30 days of enrolling** that you voluntarily and optionally purchase the \$999 Director Promo-Pak, subscribe to EZ-Ship, and maintain activity of 100 PQV or more. You are then permanently **eligible** to earn **STARPAY** as long as an EZ-Ship subscription and 100 PQV or more is maintained.

### Here's how it works...

- 5% from each Pak sold company-wide (\$15, \$30, or \$50 respectively from each Promo-Pak) for the next 30-60-90 days and split it between all those who have StarPAY Shares.
- An unlimited number of 30 or 60 or 90 day StarPAY Shares can be earned.
  - Earn a **30 Day STARPAY Share** for every personally enrolled Instant Director you develop in YOUR first 30 days.
  - Earn a double-match **60 Day STARPAY Share** each time someone you personally enrolled earns a 30 Day **STARPAY Share**.
  - Earn a triple-match **90 Day STARPAY Share** each time someone you personally enrolled earns a 60 Day **STARPAY Share**.

**STARPAY** is designed to **PAY you to take action within your first 30 days, PAY you to help your Brand Partners take action in their first 30 days, and PAY you to help the Brand Partners that they enroll to take action in their first 30 days.** **NOTE:** If you are not eligible for **STARPAY** and someone you enroll later on or they enroll later on earns a 30 or 60 Day **STARPAY Share**... you DO NOT earn the double or triple match shares... so it is REALLY important that **you become eligible** in your first 30 days!!! The same is true for those you enroll and that they enroll... if they are not eligible and someone they enroll later on earns a 30 or 60 Day **STARPAY Share**... you DO NOT earn the double or triple match shares... so it is REALLY important that you help your first and second level become eligible for **STARPAY** by becoming Instant Directors in their first 30 days... very very important!!!

# UNILEVELPAY

Based on the philosophy that it is better to receive 1% of the efforts of 100 people rather than 100% of your own efforts... Brand Partners and higher ranks with the respective minimum Personal Qualifying Volume requirement within the last 30 days can earn from 1% to 4% override of half CV/CCV from 10 compressed levels (via Placement Tree) of Brand Partner and higher rank volume **including their customers and their customer's referred customers, and so on (Customer Group Volume)!!!**

We pay 10 compressed levels even at our lowest qualifying Brand Partner rank... most companies only pay 1-2 levels at the lowest rank. Our philosophy is that if you enroll someone who builds a large organization, or somewhere within a few compressed levels a builder shows up... in our plan... you can benefit from this... but in most plans you would not. You may wonder what "compressed" means. Each time a sale or purchase is made the computer immediately looks upline to PAY ten(10) qualified Brand Partners or higher rank and skips-over the inactive or unqualified. This means that you could be paid many levels below the 10th level.

**NOTES:** CV and CCV is the commissionable value from all the purchases and sales of products to all the Brand Partners and higher ranks (CV) and their Customer Group (CCV) and so on thru 10 compressed levels. UnilevelPAY genealogy is based on the Placement Tree. As an "active" Director you can place any personally enrolled "active" Brand Partner or higher rank (at the time of enrollment or within their first 60 days) under another Brand Partner or higher rank on their first or second level. A Brand Partner cannot be more than 3 levels away from their enroller. See Placement definition.

## DIFFERENTIALPAY

Directors and higher rank are paid the difference between what is paid to Brand Partners, Builders, or Professionals. **IMPORTANT:** Only Directors and higher ranks earn **DIFFERENTIALPAY**. Example: Brand Partner earns 1% from half of the CV and CCV generated through 10 compressed levels. The first upline Director or higher rank would receive a 3% *differential* because the Brand Partner would have earned 4% if they had been a Director. **DIFFERENTIALPAY** can potentially be paid **up to 20 or more compressed levels** and is based on Enrollment Tree.

|          | BRAND PARTNER | BUILDER     | PROFESSIONAL | DIRECTOR    | SENIOR MARKETING DIRECTOR | REGIONAL MARKETING DIRECTOR | NATIONAL MARKETING DIRECTOR | PRESIDENTIAL MARKETING DIRECTOR | AMBASSADOR  | PREMIER AMBASSADOR | ROYAL AMBASSADOR | CHAIRMAN    |
|----------|---------------|-------------|--------------|-------------|---------------------------|-----------------------------|-----------------------------|---------------------------------|-------------|--------------------|------------------|-------------|
|          | Half CV/CCV   | Half CV/CCV | Half CV/CCV  | Half CV/CCV | Half CV/CCV               | Half CV/CCV                 | Half CV/CCV                 | Half CV/CCV                     | Half CV/CCV | Half CV/CCV        | Half CV/CCV      | Half CV/CCV |
| Level 1  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 2  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 3  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 4  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 5  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 6  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 7  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 8  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 9  | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |
| Level 10 | 1%            | 2%          | 3%           | 4%          | 4%                        | 4%                          | 4%                          | 4%                              | 4%          | 4%                 | 4%               | 4%          |

# QFINITYPAY™

Senior Director and higher rank earn unlimited **generational** QFINITYPAY™ from the sales of personally enrolled Director's and higher ranks. Director Volume consists of a specific Promo-Pak commission allocation and half of the CV and CCV generated by Directors personally AND by ANY of their non-Directors and Customers to unlimited true infinity width and unlimited true infinity depth. QFINITYPAY™ is based on Enrollment Tree genealogy.

This is the most innovative, fair, and lucrative part of our plan and that has ever been developed in the direct-selling network marketing industry. We're proud of the fairness and power of this particular part of the QIPAY™ PLAN and we believe you will have excitement beyond anything you have ever experienced previously in any other plan. In fact, we believe companies will try to copy us. For those of you who are familiar with "up", coding, differential, generational, and binary type plans and payouts... this is similar but unlike, and more powerful than, any of them. See pages 6, 7, and 8.

## NOTES:

1. True infinity unblockable unlimited **width**; and
2. True infinity unblockable unlimited **depth**.

**Note:**  
This is in addition to your UNILEVELPAY

|                           | SENIOR MARKETING DIRECTOR        | REGIONAL MARKETING DIRECTOR      | NATIONAL MARKETING DIRECTOR      | PRESIDENTIAL MARKETING DIRECTOR  | AMBASSADOR                       | PREMIER AMBASSADOR               | ROYAL AMBASSADOR                 | CHAIRMAN                         |
|---------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|                           | 1 <sup>ST</sup> QFINITYPAY™ QUBE | 2 <sup>ND</sup> QFINITYPAY™ QUBE | 3 <sup>RD</sup> QFINITYPAY™ QUBE | 4 <sup>TH</sup> QFINITYPAY™ QUBE | 5 <sup>TH</sup> QFINITYPAY™ QUBE | 6 <sup>TH</sup> QFINITYPAY™ QUBE | 7 <sup>TH</sup> QFINITYPAY™ QUBE | 8 <sup>TH</sup> QFINITYPAY™ QUBE |
|                           | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      | Half CV/CCV                      |
| Generation 1              | 8%                               | -                                | -                                | -                                | -                                | -                                | -                                | -                                |
| Generation 2              | 8%                               | 8%                               | -                                | -                                | -                                | -                                | -                                | -                                |
| Generation 3              | 8%                               | 8%                               | 4%                               | -                                | -                                | -                                | -                                | -                                |
| Generation 4              | 8%                               | 8%                               | 4%                               | 4%                               | -                                | -                                | -                                | -                                |
| Generation 5              | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | -                                | -                                | -                                |
| Generation 6              | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | -                                | -                                |
| Generation 7              | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | 1%                               | -                                |
| Generation 8              | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | 1%                               | 1%                               |
| Generation 9              | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | 1%                               | 1%                               |
| Generation 10             | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | 1%                               | 1%                               |
| Generation 11 to Infinity | 8%                               | 8%                               | 4%                               | 4%                               | 2%                               | 2%                               | 1%                               | 1%                               |

## MATCHPAY

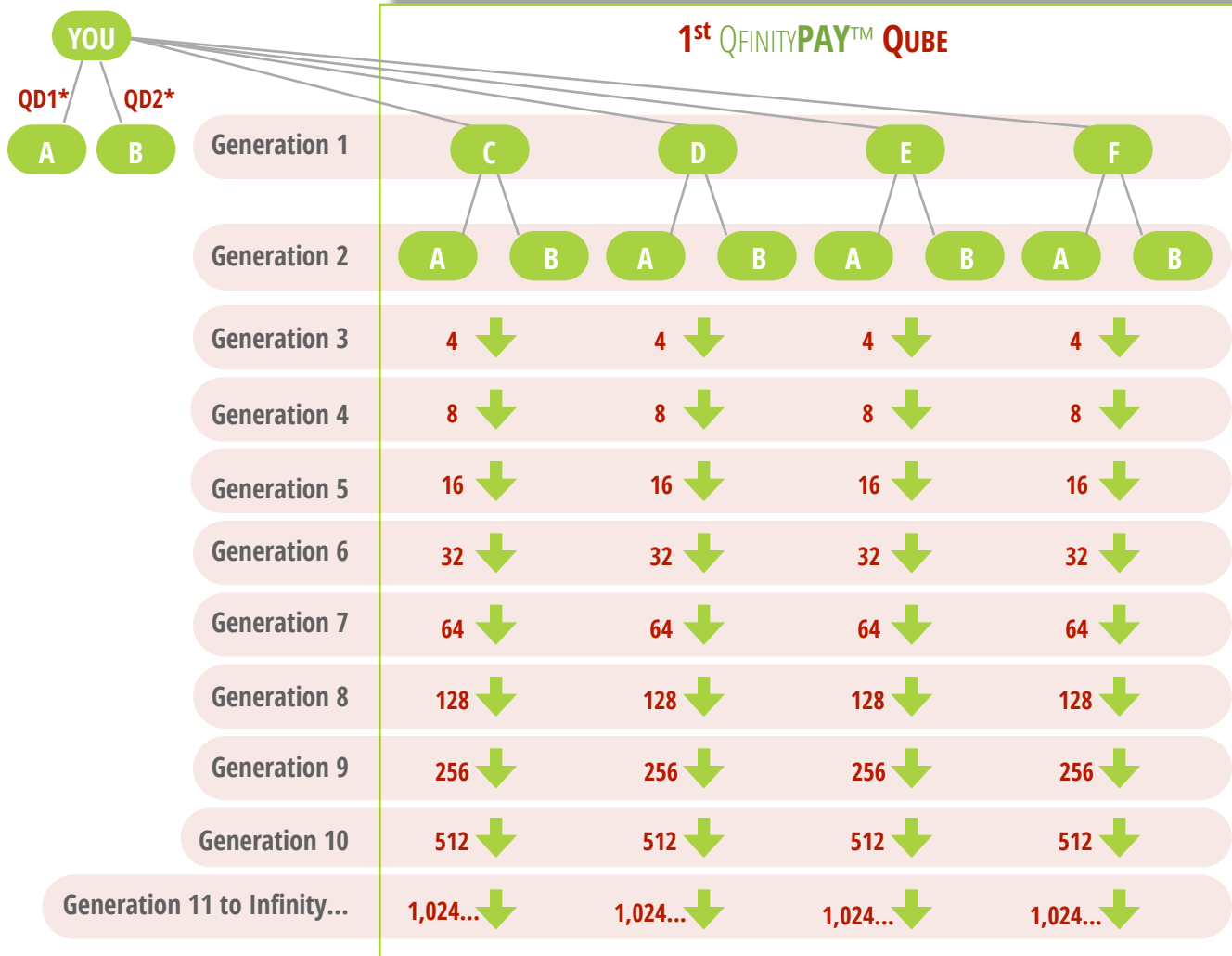
Achieve and maintain the Director or higher rank and you can earn 5-10% of the CV/CCV QFINITYPAY™ earned from up to four(4) generations of Senior Directors and higher rank in your organization (based on Enrollment Tree genealogy).

When you understand how the QFINITYPAY™ works and that you can earn a 5-10% match of the CV/CCV QFINITYPAY™ earned through four(4) generations... we believe you will have excitement beyond anything you have ever experienced previously in any other plan as well.

Imagine having 100 or more Senior Directors within 2-3 generations who are each earning QFINITYPAY™ averaging \$1,000/week. 10% MATCHPAY on each of their CV/CCV QFINITYPAY™ would be \$100 x 100 = \$10,000/week. The possibilities are truly unlimited. And what's really exciting is that you could be paid MATCHPAY out to your 12th Qube.

|              | DIRECTOR | SENIOR MARKETING DIRECTOR | REGIONAL MARKETING DIRECTOR | NATIONAL MARKETING DIRECTOR | PRESIDENTIAL MARKETING DIRECTOR | AMBASSADOR | PREMIER AMBASSADOR | ROYAL AMBASSADOR | CHAIRMAN |
|--------------|----------|---------------------------|-----------------------------|-----------------------------|---------------------------------|------------|--------------------|------------------|----------|
| Generation 1 | 10%      | 10%                       | 10%                         | 10%                         | 10%                             | 10%        | 10%                | 10%              | 10%      |
| Generation 2 | -        | -                         | 5%                          | 5%                          | 5%                              | 10%        | 10%                | 10%              | 10%      |
| Generation 3 | -        | -                         | -                           | -                           | 5%                              | 5%         | 5%                 | 10%              | 10%      |
| Generation 4 | -        | -                         | -                           | -                           | -                               | -          | 5%                 | 5%               | 10%      |

# Eight(8) QUBES of unlimited width and unlimited unblocked uncapped generations of (true infinity) depth.



In order to pay from unlimited unblockable true infinity in depth there must always be two **temporarily** non-paid personal **Qualifying Director\*** legs in the QFINITYPAY™ portion of the plan. However, you **ARE** paid on those two qualifying Director legs (see page 8). NOTE: You're **always** paid on **ALL** your Director legs and higher rank **including** your qualifying Director legs and non-Directors in the UNILEVELPAY part of the plan!!

Your 3<sup>rd</sup>(C), 4<sup>th</sup>(D), 5<sup>th</sup>(E), and 6<sup>th</sup>(F) and so on Directors\*\* to unlimited true infinity width creates a **1<sup>st</sup> QFINITYPAY™ QUBE** from their first two Directors\*\* and their first two Directors\*\* and so on to unlimited unblockable true infinity in depth is somewhat similar to an infinity BINARY except you are paid on **BOTH** legs with no caps, no flushing, and no blockage.

\*\* Director Volume consists of Promo-Pak purchases, CV, and CCV generated by the Director personally AND by ANY of their non-Directors and their volume to unlimited true infinity width and unlimited true infinity depth.

**\*All new Directors, even your first two, are in your 1st Qube for 90 days. This allows you to earn QfinityPAY immediately even on your first two Directors and work with all new Director for 90 days before they go into rotation.**



**\*All new Directors, even the first two, are in their respective Qubes for 90 days.**

Any of the Directors\*\* (no matter how many generations to unlimited true infinity depth) in the **1<sup>st</sup> QFINITYPAY™ QUBE** who have 3<sup>rd</sup>(C), 4<sup>th</sup>(D), 5<sup>th</sup>(E), 6<sup>th</sup>(F) and so on Directors to unlimited true infinity width creates a **2<sup>nd</sup> QFINITYPAY™ QUBE** from their first two Directors\*\* and their first two Directors\*\* and so on to unlimited true infinity depth somewhat similar to an infinity BINARY except you are paid on **BOTH** legs with no caps, no flushing, and no blockage.

Any of the Directors\*\* (no matter how many generations to unlimited true infinity depth) in the **2<sup>nd</sup> QFINITYPAY™ QUBE** who have 3<sup>rd</sup>(C), 4<sup>th</sup>(D), 5<sup>th</sup>(E), 6<sup>th</sup>(F) and so on Directors to unlimited true infinity width creates a **3<sup>rd</sup> QFINITYPAY™ QUBE** from their first two Directors\*\* and their first two Directors\*\* and so on to unlimited true infinity depth somewhat similar to an infinity BINARY except you are paid on **BOTH** legs with no caps, no flushing, and no blockage.

Any of the Directors\*\* (no matter how many generations to unlimited true infinity depth) in the **3<sup>rd</sup> QFINITYPAY™ QUBE** who have 3<sup>rd</sup>(C), 4<sup>th</sup>(D), 5<sup>th</sup>(E), 6<sup>th</sup>(F) and so on Directors to unlimited true infinity width creates a **4<sup>th</sup> QFINITYPAY™ QUBE** from their first two Directors\*\* and their first two Directors\*\* and so on to unlimited true infinity depth somewhat similar to an infinity BINARY except you are paid on **BOTH** legs with no caps, no flushing, and no blockage.

The concept presented above continues on with **4<sup>th</sup>, 5<sup>th</sup>, 6<sup>th</sup>, 7<sup>th</sup>, and 8<sup>th</sup> QFINITYPAY™ QUBES.**

**\*\* Director Volume** consists of Promo-Pak purchases, CV, and CCV generated by the Director personally AND by ANY of their non-Directors and their volume to unlimited true infinity width and unlimited true infinity depth.

## Sequential shift or rotation of Personally Enrolled Qualifying Director or higher rank legs after 90 days.

|        | QD1* | QD2* | 1 <sup>st</sup> QFINITYPAY™ QUBE Directors |   |   |   |
|--------|------|------|--|---|---|---|
| Week 1 | A    | B    | C  | D | E | F |
| Week 2 | B    | C    | D  | E | F | A |
| Week 3 | C    | D    | E  | F | A | B |
| Week 4 | D    | E    | F  | A | B | C |
| Week 5 | E    | F    | A  | B | C | D |
| Week 6 | F    | A    | B  | C | D | E |
| Week 7 | A    | B    | C  | D | E | F |

### \*Qualifying Director

Not getting paid (temporarily) on two Director or higher rank legs is what **allows** you to get paid true unblockable unlimited depth to the bottom of your legs (two who get two who get two and so on) on half of the CV/CCV from your other personally enrolled Director or higher ranks legs. The two legs that you are not paid from (temporarily) are called Qualifying Director Leg 1 and Qualifying Director Leg 2. In order for rotation to begin there must be a minimum of three personally enrolled active Director or higher rank legs.

In the example above there are six(6) personally referred Directors or higher rank (A, B, C, D, E, F). Each week, Saturday 12:00:01 am Central Time, your Director or higher rank legs, as long as you have three or more, shift (rotate) by one position from right-to-left. In the example above you would be paid from your ALL your legs 4 out of every 6 weeks.

Any newly enrolled or advancing Directors are added to the Qube at the end of the line (so-to-speak) left-to-right, last-in-last-out, and stay in the Qube the longest amount of time compared to all the other Director legs until another new or advancing Director leg is added. The more Directors or higher rank that you've personally enrolled the longer (greater number of weeks) you can be paid on your strongest (deepest and widest) legs.

For instance... let's say you have 12 Director or higher rank legs... 10 out of 12 weeks you earn QFINITYPAY™ on your strongest (deepest and widest) legs. This encourages you to personally enroll as many front-line Brand Partners as you possibly can and help them to obtain Director rank. It also encourages you and everyone in your organization to continue referring and building new Directors no matter the Director rank achieved.

**NOTE: All new Directors, even your first two, are in your 1st Qube for 90 days. This allows you to earn QfinityPAY immediately even on your first two Directors and work with all new Director for 90 days before they go into rotation.**



## AchieverPAY and MentorPAY

Paid in real-time when the Senior Director or higher rank achieves and maintains the Group Qualifying Volume (80% rule) for the associated rank and is renewed every 30 days thereafter or whenever the GQV requirement is met again after 30 days.

| RANK         | GROUP QUALIFYING VOLUME | ACHIEVERPAY ONCE EVERY 30 DAYS | MENTORPAY PAID WHEN ACHIEVERPAY IS |
|--------------|-------------------------|--------------------------------|------------------------------------|
| DIRECTOR     | -                       | -                              | ∞ \$100 - \$2,000                  |
| SENIOR       | 12,500                  | \$200                          | ∞ \$100                            |
| REGIONAL     | 25,000                  | \$400                          | ∞ \$200                            |
| NATIONAL     | 50,000                  | \$600                          | ∞ \$300                            |
| PRESIDENTIAL | 100,000                 | \$800                          | ∞ \$400                            |
| AMBASSADOR   | 250,000                 | \$1,000                        | ∞ \$500                            |
| PREMIER      | 500,000                 | \$2,000                        | ∞ \$1,000                          |
| ROYAL        | 750,000                 | \$3,000                        | ∞ \$1,500                          |
| CHAIRMAN     | 1,000,000               | \$4,000                        | ∞ \$2,000                          |

∞ Active Directors and higher rank earn 50% of the AchieverPAY paid to each of their personally enrolled Senior Directors and higher rank. Can be earned an unlimited number of times.

## DREAM-MAKERPAY

Brand Partners and higher ranks meeting the Personal Qualifying Volume requirement can earn DREAM-MAKER POINTS for all types of activities which can be redeemed for cash and/or rewards, prizes, trips, and lots of exciting gifts. The idea is for us to help make the most important or as many dreams or wishes as possible come true for you and/or the dreams or wishes of your loved ones. Just to name a few... fly to a favorite destination in a private luxury jet, drive the most expensive and prestigious of cars for a day, get pampered at a five star spa, get exclusive club and membership privileges (anywhere in the world), etc.. In fact, use your Dream-Maker Points and have us donate to your favorite charity, or tell us about a dream or wish for a friend or loved one... and we'll see what we can do to make it come true. This is just the tip of the iceberg... of the DREAM-MAKERPAY.

## PENDINGPAY and APPROVEDPAY

At the time of each sale of any commissionable product or Pak... our entire plan, all parts of it, calculates and pays **instantly** in real-time to your PENDINGPAY wallet. All qualifiers, requirements, points, and ranks are calculated and applied **instantly** in real-time with every sale as well. After an escrow period PENDINGPAY funds are released instantly in real-time to your APPROVEDPAY wallet and can be withdrawn any time 24/7 as many times as you desire.

| PAY                   | ESCROW | PAY          | ESCROW      |
|-----------------------|--------|--------------|-------------|
| PROMO-PAKPAY          | 3 days | UNILEVELPAY  | 7 days      |
| STARPAY               | 7 days | QFINITYPAY™  | 7 days      |
| CUSTOMERPAY RETAILPAY | 7 days | MATCHPAY     | 7 days      |
| 1STORDERPAY           | 7 days | MENTORPAY    | Immediately |
| DIFFERENTIALPAY       | 7 days | ACHIEVERPAY  | Immediately |
| DIRECTORPAY           | 7 days | AFTERYOUPAY™ | Immediately |

## Join Q INTERNATIONAL

Whether you are a novice, professional, part-time or full-time, young or mature, etc., the QiPAY™ PLAN is the perfect plan for you. And because of our **afterYOU PAY™** you will want to join NOW... why?? Because you can be paid on the purchases and sales of up to the next 500 Brand Partners and Customers who join after you!!

## \$19.95 Annual Fee and Qi SuccessSystem

Become a Brand Partner and begin the journey of success by completing a simple online application and paying the \$19.95 annual registration fee (waived when purchasing a Promo-Pak at enrollment). Participation in **afterYOU PAY™**, **Dream-Maker Points, Rewards, & PRIZES Program**, the **\$50 Gift Q'Pon Program**, and the Builder rank or higher requires a minimum subscription of \$14.95/mth (currently FREE until further notice) to the **Qi SuccessSystem**. NOTE: Brand Partners can earn and be paid from the highest rank in the plan without making ANY personal product purchases but the \$19.95 annual registration fee is required for all Brand Partners and from the Builder and higher ranks the \$14.95/mth subscription to the Qi SuccessSystem is required as well.

| QIPAY™ OVERVIEW             | BRAND PARTNER     | BUILDER*          | PROFESSIONAL*     | DIRECTOR*         |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|
| PERSONAL (POV) REQUIREMENT  | 100 [1]           | 100 [1]           | 100 [1]           | 100 [1]           |
| 1ST ORDER OR PROMO-PAK**    | -                 | 300 CV            | 600 CV            | 1000 CV           |
| ACTIVE BRAND PARTNERS**     | -                 | 1**               | 2**               | 3**               |
| LEADERSHIP DEVELOPMENT**    | -                 | -                 | -                 | 1-DIRECTOR**      |
| ACTIVE DIRECTORS**          | -                 | -                 | -                 | 1**               |
| ACTIVE CUSTOMERS**          | -                 | -                 | -                 | -                 |
| DISCOUNT & RETAIL PAY       | UP TO 30%+        | UP TO 30%+        | UP TO 30%+        | UP TO 30%+        |
| CUSTOMER PAY                | 40% CCV           | 40% CCV           | 40% CCV           | 40% CCV           |
| 1ST ORDER PAY PROMO-PAK PAY | UP TO 40% HALF CV | UP TO 40% HALF CV | UP TO 40% HALF CV | UP TO 40% HALF CV |
| AFTER YOU PAY               | -                 | Yes               | Yes               | Yes               |
| STAR PAY                    | -                 | -                 | -                 | ∞ Shares          |
| ACHIEVER PAY [2]            | -                 | -                 | -                 | -                 |
| MENTOR PAY                  | -                 | -                 | -                 | ∞ \$100-\$2,000   |
| DREAM-MAKER PAY             | REWARDS & PRIZES  | REWARDS & PRIZES  | REWARDS & PRIZES  | REWARDS & PRIZES  |

+

| UNILEVEL PAY 50% OF CV & CCV - 10 LEVELS (COMPRESSED) |                |          |               |              |
|---|----------------|----------|---------------|--------------|
|   | BRAND PARTNER* | BUILDER* | PROFESSIONAL* | DIRECTOR*    |
| LEVEL 1   | 1%             | 2%       | 3%            | 10% + 4% [3] |
| LEVEL 2   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 3   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 4   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 5   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 6   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 7   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 8   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 9   | 1%             | 2%       | 3%            | 4%           |
| LEVEL 10  | 1%             | 2%       | 3%            | 4%           |
| LEVEL 11 ∞  | ↓              | ↓        | ↓             | ↓            |
| MATCH PAY   |                |          |               |              |
| GENERATION 1  | -              | -        | -             | 10%          |
| GENERATION 2  | -              | -        | -             | -            |
| GENERATION 3  | -              | -        | -             | -            |
| GENERATION 4  | -              | -        | -             | -            |

+ Gen 1  
+ Gen 2  
+ Gen 3  
+ Gen 4  
+ Gen 5  
+ Gen 6  
+ Gen 7  
+ Gen 8  
+ Gen 9  
+ Gen 10  
Gen 11 ∞

| SENIOR MARKETING DIRECTOR* | REGIONAL MARKETING DIRECTOR*<br>SUMMIT CLUB | NATIONAL MARKETING DIRECTOR*<br>WINNER'S CIRCLE | PRESIDENTIAL MARKETING DIRECTOR*<br>CIRCLE OF CHAMPIONS | AMBASSADOR*<br>MILLIONAIRE'S CLUB<br>+VESTING | PREMIER AMBASSADOR*<br>MILLIONAIRE'S CLUB | ROYAL AMBASSADOR*<br>MILLIONAIRE'S CLUB | CHAIRMAN*<br>CHAIRMAN'S CLUB<br>ROUND TABLE |
|----------------------------|---|---|---|---|---|---|---|
| 100 [1]                    | 100 [1]                                     | 100 [1]   | 100 [1]   | 100 [1]                                       | 100 [1]                                   | 100 [1]                                 | 100 [1]                                     |
| -                          | -   | -   | -   | -   | -   | -                                       | -   |
| -                          | -   | -   | -   | -   | -   | -                                       | -   |
| 1-DIRECTOR**               | 3-DIRECTORS**<br>1-SENIOR                   | 3-DIRECTORS**<br>1-REGIONAL                     | 3-DIRECTORS**<br>1-NATIONAL                             | 3-DIRECTORS**<br>1-PRESIDENTIAL               | 3-DIRECTORS**<br>1-AMBASSADOR             | 3-DIRECTORS**<br>1-PREMIER              | 3-DIRECTORS**<br>1-ROYAL                    |
| 1**                        | 10**  | 20**  | 30**  | 40**  | 50**                                      | 75**                                    | 100**                                       |
| -                          | 25**  | 50**  | 100**   | 150**   | 200**                                     | 300**                                   | 400**                                       |
| UP TO 30%+                 | UP TO 30%+                                  | UP TO 30%+                                      | UP TO 30%+  | UP TO 30%+                                    | UP TO 30%+                                | UP TO 30%+                              | UP TO 30%+                                  |
| 40% CCV                    | 40% CCV                                     | 40% CCV   | 40% CCV   | 40% CCV                                       | 40% CCV                                   | 40% CCV                                 | 40% CCV                                     |
| UP TO 40% HALF CV          | UP TO 40% HALF CV                           | UP TO 40% HALF CV                               | UP TO 40% HALF CV                                       | UP TO 40% HALF CV                             | UP TO 40% HALF CV                         | UP TO 40% HALF CV                       | UP TO 40% HALF CV                           |
| -                          | -   | -   | -   | -   | -   | -                                       | -   |
| ∞ Shares                   | ∞ Shares                                    | ∞ Shares  | ∞ Shares  | ∞ Shares                                      | ∞ Shares                                  | ∞ Shares                                | ∞ Shares                                    |
| \$200/30 day               | \$400/30 days                               | \$600/30 days                                   | \$800/30 days   | \$1,000/30 days                               | \$2,000/30 days                           | \$3,000/30 days                         | \$4,000/30 days                             |
| ∞ \$100-\$2,000            | ∞ \$100-\$2,000                             | ∞ \$100-\$2,000                                 | ∞ \$100-\$2,000   | ∞ \$100-\$2,000                               | ∞ \$100-\$2,000                           | ∞ \$100-\$2,000                         | ∞ \$100-\$2,000                             |
| REWARDS & PRIZES           | REWARDS & PRIZES                            | REWARDS & PRIZES                                | REWARDS & PRIZES  | REWARDS & PRIZES                              | REWARDS & PRIZES                          | REWARDS & PRIZES                        | REWARDS & PRIZES                            |

QFINITY PAY™ 50% OF CV & CCV - 8 GENERATIONAL QUBES

|           | 1st QUBE | 2nd QUBE | 3rd QUBE | 4th QUBE | 5th QUBE | 6th QUBE | 7th QUBE | 8th QUBE |
|-----------|----------|----------|----------|----------|----------|----------|----------|----------|
| + Gen 1   | 8%       | -        | -        | -        | -        | -        | -        | -        |
| + Gen 2   | 8%       | 8%       | -        | -        | -        | -        | -        | -        |
| + Gen 3   | 8%       | 8%       | 4%       | -        | -        | -        | -        | -        |
| + Gen 4   | 8%       | 8%       | 4%       | 4%       | -        | -        | -        | -        |
| + Gen 5   | 8%       | 8%       | 4%       | 4%       | 2%       | -        | -        | -        |
| + Gen 6   | 8%       | 8%       | 4%       | 4%       | 2%       | 2%       | -        | -        |
| + Gen 7   | 8%       | 8%       | 4%       | 4%       | 2%       | 2%       | 1%       | -        |
| + Gen 8   | 8%       | 8%       | 4%       | 4%       | 2%       | 2%       | 1%       | 1%       |
| + Gen 9   | 8%       | 8%       | 4%       | 4%       | 2%       | 2%       | 1%       | 1%       |
| + Gen 10  | 8%       | 8%       | 4%       | 4%       | 2%       | 2%       | 1%       | 1%       |
| Gen 11 ∞  | ↓ 8%     | ↓ 8%     | ↓ 4%     | ↓ 4%     | ↓ 2%     | ↓ 2%     | ↓ 1%     | ↓ 1%     |
| MATCH PAY |          |          |          |          |          |          |          |          |
|           | 10%      | 10%      | 10%      | 10%      | 10%      | 10%      | 10%      | 10%      |
|           | -        | 5%       | 5%       | 5%       | 10%      | 10%      | 10%      | 10%      |
|           | -        | -        | -        | 5%       | 5%       | 5%       | 10%      | 10%      |
|           | -        | -        | -        | -        | -        | 5%       | 5%       | 10%      |

\*When a rank is attained, no matter how it is attained, the rank is PERMANENT.

\*\*Builder and higher ranks have exclusive alternative ways to attain a rank (see the full rank description). Attain a rank with Active Brand Partners ONLY, or 1st Order CV ONLY, or Promo-Pak ONLY, or from RMD and higher ranks... Leadership Development ONLY (minimum 3-Active Directors - one must be previous or higher rank), or Active Directors ONLY, or Active Customers ONLY.

∞ Unlimited StarPAY shares and MentorPAY can be earned (see full descriptions).

[1] Personal orders (CV) and/or customer orders (CCV).

[2] Requires Group Qualifying Volume requirement.

[3] 10% Generation 1-DirectorPAY + 4% UnilevelPAY

# Getting Started and Overview of QiPAY™ Plan

**Brand Partner:** - \$19.95 Annual Registration Fee  
- optionally place 100cv PQV order after enrolling

**Builder:** - \$19.95 Annual Registration Fee  
- 100cv in PQV (customer and/or personal orders)  
- One(1) personally enrolled "active" Brand Partner or  
- optionally purchase \$299 Builder Promo-Pak\*  
or  
- optionally purchase 300cv initially or first order

**Professional:** - \$19.95 Annual Registration Fee  
- 100cv in PQV (customer and/or personal orders)  
- Two(12) personally enrolled "active" Brand Partner or  
- optionally purchase \$599 Professional Promo-Pak\*  
or  
- optionally purchase 600cv initially or first order

**Director:** - \$19.95 Annual Registration Fee  
- 100cv in PQV (customer and/or personal orders)  
- Three(3) personally enrolled "active" Brand Partner or  
- One(1) personally enrolled "active" Director or higher rank or  
- optionally purchase \$999 Director Promo-Pak\*  
or  
- optionally purchase 1000cv initially or first order

\*Promo-Pak purchase waives annual registration fee and meets your first 30 day PQV

Product Orders  
Promo-Pak Orders  
CV/CCV  
split between  
UnilevelPAY™ and QfinityPAY™

Half cv/ccv

Half cv/ccv

**UnilevelPAY** cv/ccv  
Level 1: 1% to 4%  
Level 2: 1% to 4%  
Level 3: 1% to 4%  
Level 4: 1% to 4%  
Level 5: 1% to 4%  
Level 6: 1% to 4%  
Level 7: 1% to 4%  
Level 8: 1% to 4%  
Level 9: 1% to 4%  
Level 10: 1% to 4%

**DifferentialPAY**  
Up to 20+ Levels: 1% to 3%

**QfinityPAY™** cv/ccv  
Gen 1: 8% to 1%  
Gen 2: 8% to 1%  
Gen 3: 8% to 1%  
Gen 4: 8% to 1%  
Gen 5: 8% to 1%  
Gen 6: 8% to 1%  
Gen 7: 8% to 1%  
Gen 8: 8% to 1%  
Gen 9: 8% to 1%  
Gen 10: 8% to 1%  
Gen 11+: 8% to 1%

(to true unblockable unlimited depth)

UnilevelPAY - No Sponsoring required for **10 compressed levels** you can place up to 3 levels deep... (can earn from 8-10 compressed levels from those placed under you). DifferentialPAY requires one enrollment.

To earn QfinityPAY™ become an Instant Director or earn Director rank and enroll three Instant Directors or three Brand Partners who earn Director rank.

| Rank/Title       | AfterYouPAY™ | StarPAY    | RetailPAY          | CustomerPAY<br>ccv | 1stOrderPAY<br>half cv | Promo-PakPAY      | UnilevelPAY<br>half cv/ccv | DifferentialPAY<br>half cv/ccv | DirectorPAY<br>half cv/ccv | QfinityPAY™<br>half cv/ccv | QfinityPAY™<br>Cube | MatchPAY<br>Generations | MatchPAY<br>% Per Gen | AchievePAY | MentorPAY            |
|------------------|--------------|------------|--------------------|--------------------|------------------------|-------------------|----------------------------|--------------------------------|----------------------------|----------------------------|---------------------|-------------------------|-----------------------|------------|----------------------|
| Brand Partner    | Yes          | -          | <>30%              | 40%                | 40%                    | \$50-\$175        | 1%                         | -                              | -                          | -                          | -                   | -                       | -                     | -          | -                    |
| Builder          | Yes          | -          | <>30%              | 40%                | 40%                    | \$50-\$175        | 2%                         | -                              | -                          | -                          | -                   | -                       | -                     | -          | -                    |
| Professional     | Yes          | -          | <>30%              | 40%                | 40%                    | \$50-\$175        | 3%                         | -                              | -                          | -                          | -                   | -                       | -                     | -          | -                    |
| Director         | <b>Yes</b>   | <b>Yes</b> | <b>&lt;&gt;30%</b> | <b>40%</b>         | <b>40%</b>             | <b>\$50-\$175</b> | <b>4%</b>                  | <b>1-3%</b>                    | <b>10%</b>                 | <b>-</b>                   | <b>-</b>            | <b>1 Gen</b>            | <b>10</b>             | <b>-</b>   | <b>\$100-\$2,000</b> |
| Senior Dir       | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 8%                         | 1st                 | 1 Gen                   | 10                    | \$200      | \$100-\$2,000        |
| Regional Dir     | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 8%                         | 2nd                 | 2 Gen                   | 10-5                  | \$400      | \$100-\$2,000        |
| National Dir     | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 4%                         | 3rd                 | 2 Gen                   | 10-5                  | \$600      | \$100-\$2,000        |
| Presidential Dir | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 4%                         | 4th                 | 3 Gen                   | 10-5-5                | \$800      | \$100-\$2,000        |
| Ambassador       | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 2%                         | 5th                 | 3 Gen                   | 10-10-5               | \$1,000    | \$100-\$2,000        |
| Premier Amb      | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 2%                         | 6th                 | 4 Gen                   | 10-10-5-5             | \$2,000    | \$100-\$2,000        |
| Royal Amb        | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 1%                         | 7th                 | 4 Gen                   | 10-10-10-5            | \$3,000    | \$100-\$2,000        |
| Chairman         | -            | Yes        | <>30%              | 40%                | 40%                    | \$50-\$175        | 4%                         | 1-3%                           | 10%                        | 1%                         | 8th                 | 4 Gen                   | 10-10-10-10           | \$4,000    | \$100-\$2,000        |

# Q INTERNATIONAL RANKS

## Customer

- FREE Registration
- Retail, Wholesale, or EZ-Ship price
- Dream-Maker Points, Rewards, & PRIZES

## Brand Partner

- \$19.95 Annual Registration Fee (current)
- Personal Qualifying Volume - 100 PQV (see definitions)

### Fully Qualified Earned Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY (does not require PQV requirement)
  - Discount/RetailPAY  
up to 30%+
  - 1stOrderPAY and Promo-PakPAY  
up to 40% of half CV
  - CustomerPAY  
40% of CCV from Personally Enrolled Customers ONLY.
- UnilevelPAY (requires PQV requirement)  
10 Compressed Levels - 1% of half CV/CCV on Brand Partner/Customer Volume



## Builder

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- Builder Promo-Pak or
- 1-Active Brand Partner or higher rank (personally enrolled) or
- 1stOrder of 300 CV or more

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- afterYOU PAY™ (see page 2)
- PersonalPAY
  - Discount/RetailPAY  
up to 30%+
  - 1stOrderPAY and Promo-PakPAY  
up to 40% of half CV
  - CustomerPAY  
40% of CCV from Personally Enrolled Customers ONLY.
- UnilevelPAY (requires PQV requirement)  
10 Compressed Levels - 2% of half CV/CCV on Brand Partner/Customer Volume



# Q INTERNATIONAL RANKS

## Professional

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- Professional Promo-Pak or
- 2-Active Brand Partner or higher rank (personally enrolled) or
- 1stOrder of 600 CV or more

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- afterYOUAPAY™ (see page 2)
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
- UnilevelPAY (requires PQV requirement)  
10 Compressed Levels - 3% of half CV/CCV on Brand Partner/Customer Volume



## Director

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- Director Promo-Pak or
- 13-Active Brand Partner or higher rank (personally enrolled) or
- 1stOrder of 1000 CV or more or
- Personally Enrolled "active" Director

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- afterYOUAPAY™ (see page 2)
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
- StarPAY (see page 3 and examples)
- DifferentialPAY (see page 3,4, and examples)
- DirectorPAY (see page 3)  
10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY  
10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5)  
1<sup>st</sup> Generation - 10% (of CV/CCV QfinityPAY)
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)



# Q INTERNATIONAL RANKS

## Senior Marketing Director

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- Personally Enrolled “active” Director

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5) 1<sup>st</sup> Generation - 10%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$200 every 30 days (see page 9 and definitions)
- QfinityPAY™ 1<sup>st</sup> Qube - 8% of half CV/CCV



## Regional Marketing Director

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Senior or higher rank or
- 10-Personally Enrolled “active” Directors or
- 25-Personally Enrolled “active” Customers

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5) 1<sup>st</sup> Generation - 10% 2<sup>nd</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$400 every 30 days (see page 9 and definitions)
- QfinityPAY™ 1<sup>st</sup> Qube - 8% of half CV/CCV 2<sup>nd</sup> Qube - 8% of half CV/CCV



# Q INTERNATIONAL RANKS

## National Marketing Director

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Regional or higher rank or
- 20-Personally Enrolled “active” Directors or
- 50-Personally Enrolled “active” Customers

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$600 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV



## Presidential Marketing Director

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be National or higher rank or
- 30-Personally Enrolled “active” Directors or
- 100-Personally Enrolled “active” Customers

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 5%
  - 3<sup>rd</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$800 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV
  - 4<sup>th</sup> Qube - 4% of half CV/CCV



# Q INTERNATIONAL RANKS

## Ambassador

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Presidential or higher rank or
- 40-Personally Enrolled “active” Directors or
- 150-Personally Enrolled “active” Customers

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 10%
  - 3<sup>rd</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$1,000 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV
  - 4<sup>th</sup> Qube - 4% of half CV/CCV
  - 5<sup>th</sup> Qube - 2% of half CV/CCV



## Premier Ambassador

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Ambassador or higher rank or
- 50-Personally Enrolled “active” Directors or
- 200-Personally Enrolled “active” Customers

### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 10%
  - 3<sup>rd</sup> Generation - 5%
  - 4<sup>th</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$2,000 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV
  - 4<sup>th</sup> Qube - 4% of half CV/CCV
  - 5<sup>th</sup> Qube - 2% of half CV/CCV
  - 6<sup>th</sup> Qube - 2% of half CV/CCV





# Q INTERNATIONAL RANKS

## Royal Ambassador

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Presidential or higher rank or
- 75-Personally Enrolled “active” Directors or
- 300-Personally Enrolled “active” Customers



### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 10%
  - 3<sup>rd</sup> Generation - 10%
  - 4<sup>th</sup> Generation - 5%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$3,000 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV
  - 4<sup>th</sup> Qube - 4% of half CV/CCV
  - 5<sup>th</sup> Qube - 2% of half CV/CCV
  - 6<sup>th</sup> Qube - 2% of half CV/CCV
  - 7<sup>th</sup> Qube - 1% of half CV/CCV

## Chairman

- Personal Qualifying Volume - 100 PQV (see definitions) and
- Subscribe to Qi SuccessSystem (currently FREE) and
- 3-Personally Enrolled “active” Directors - one must be Ambassador or higher rank or
- 100-Personally Enrolled “active” Directors or
- 400-Personally Enrolled “active” Customers



### Benefits:

- Dream-Maker Points, Rewards, & PRIZES
- PersonalPAY
  - Discount/RetailPAY up to 30%+
  - 1stOrderPAY and Promo-PakPAY up to 40% of half CV
  - CustomerPAY 40% of CCV from Personally Enrolled Customers ONLY.
  - StarPAY (see page 3 and examples)
  - DifferentialPAY (see page 3,4, and examples)
  - DirectorPAY (see page 3) 10% of half CV/CCV generational override on personally enrolled Director volume
- UnilevelPAY 10 Compressed Levels - 4% of half CV/CCV on Brand Partner/Customer Volume
- MatchPAY (see page 5)
  - 1<sup>st</sup> Generation - 10%
  - 2<sup>nd</sup> Generation - 10%
  - 3<sup>rd</sup> Generation - 10%
  - 4<sup>th</sup> Generation - 10%
- MentorPAY \$100 to \$2,000 every 30 days (see page 9 and definitions)
- AchieverPAY \$4,000 every 30 days (see page 9 and definitions)
- QfinityPAY™
  - 1<sup>st</sup> Qube - 8% of half CV/CCV
  - 2<sup>nd</sup> Qube - 8% of half CV/CCV
  - 3<sup>rd</sup> Qube - 4% of half CV/CCV
  - 4<sup>th</sup> Qube - 4% of half CV/CCV
  - 5<sup>th</sup> Qube - 2% of half CV/CCV
  - 6<sup>th</sup> Qube - 2% of half CV/CCV
  - 7<sup>th</sup> Qube - 21% of half CV/CCV
  - 8<sup>th</sup> Qube - 1% of half CV/CCV

# \$50 Gift Q'pons

The most duplicable business building tool ever and it is **commissionable!!** Keep 25 in circulation at all times.

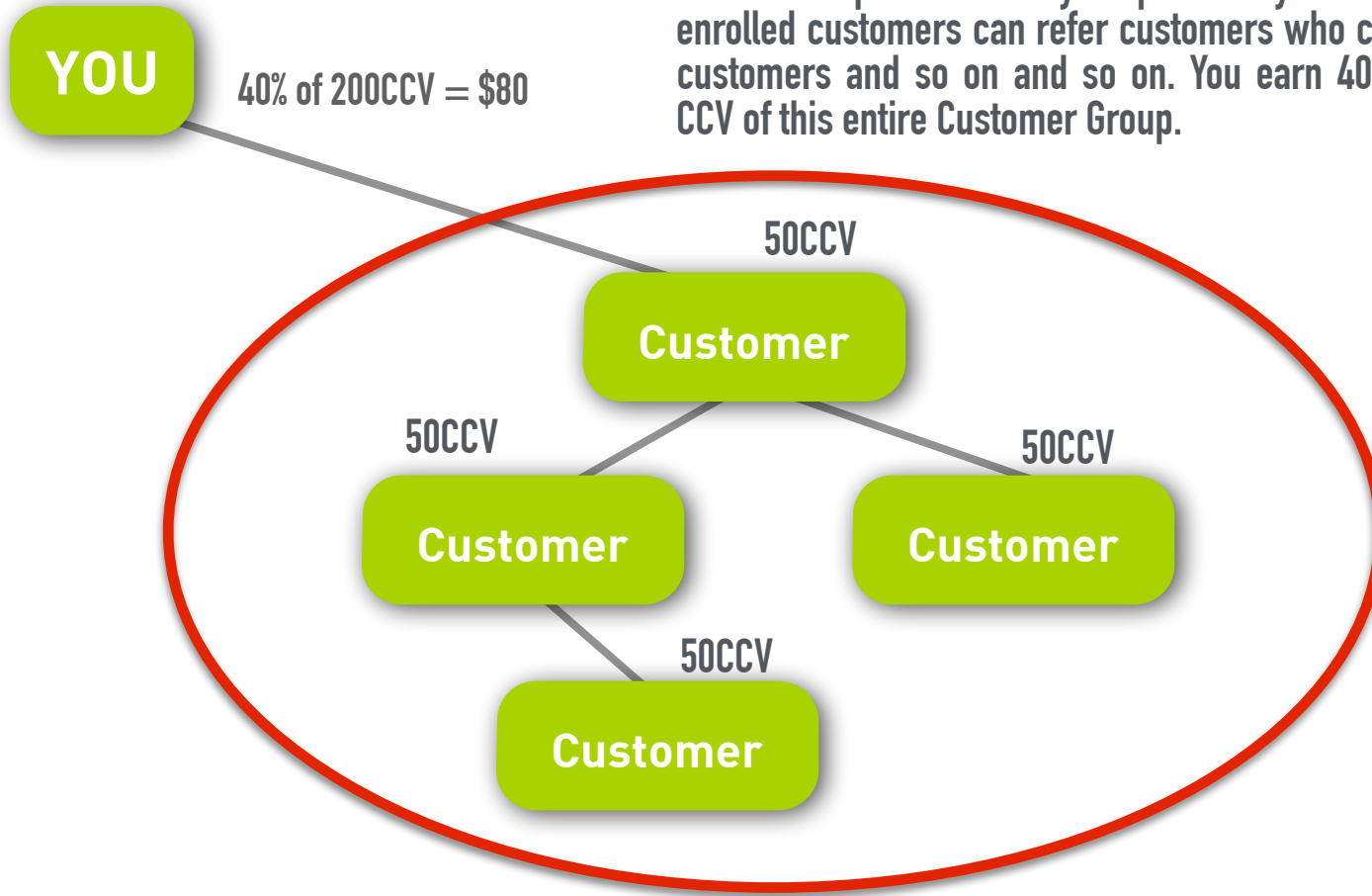
- Each \$50 Gift Q'pon is redeemable for either:
  - 32 oz bottle of Qi Nopal\*
  - 3-day sample-pak of all 3 of Q's Nurtaceuticals\*
  - \$50 off the \$999 Director Pak
- Up to 25 are included in Promo-Paks and can be purchased by Brand Partners and Customers - Five(5) for \$75 (\$15 each with 10 CV and 5 CCV)

\* Customer pays \$9.95 shipping/handling at time of redemption.

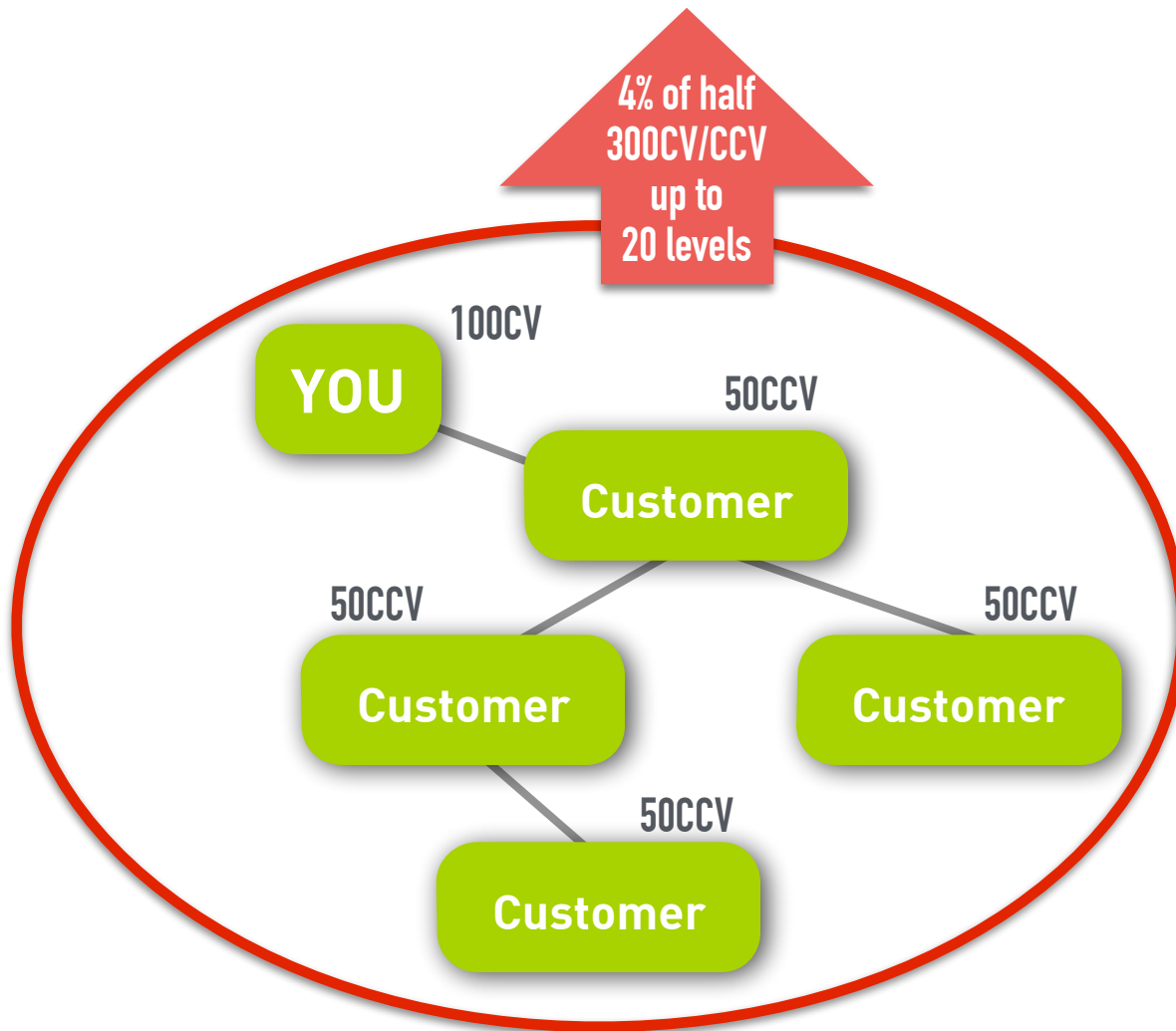


# CUSTOMERPAY EXAMPLE

In the example below... your personally referred and enrolled customers can refer customers who can refer customers and so on and so on. You earn 40% of the CCV of this entire Customer Group.



# UNILEVELPAY AND DIFFERENTIALPAY EXAMPLES



In UnilevelPAY the upline is paid on the PV from the Brand Partner and higher rank which includes the Brand Partner's personal purchases and the Customer Group's volume.

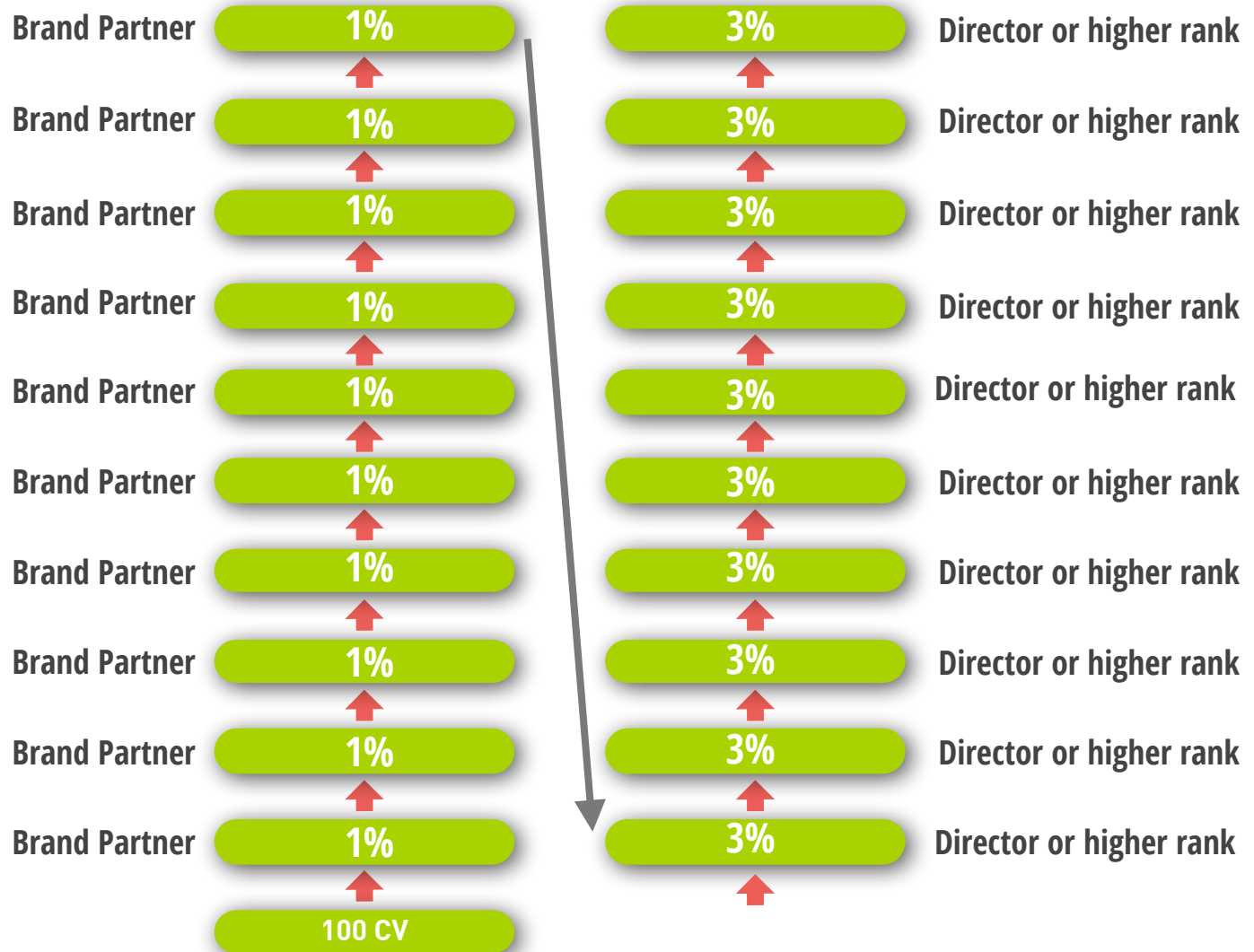
This PV is all on one level... and a total pay-out of 4% of half the CV/CCV per level is paid to 10 qualified compressed levels of Brand Partners and DifferentialPAY going up to an additional 10 qualified compressed levels of Directors or higher rank upline for a total of up to 20 levels potential payout.

See the next examples . . .

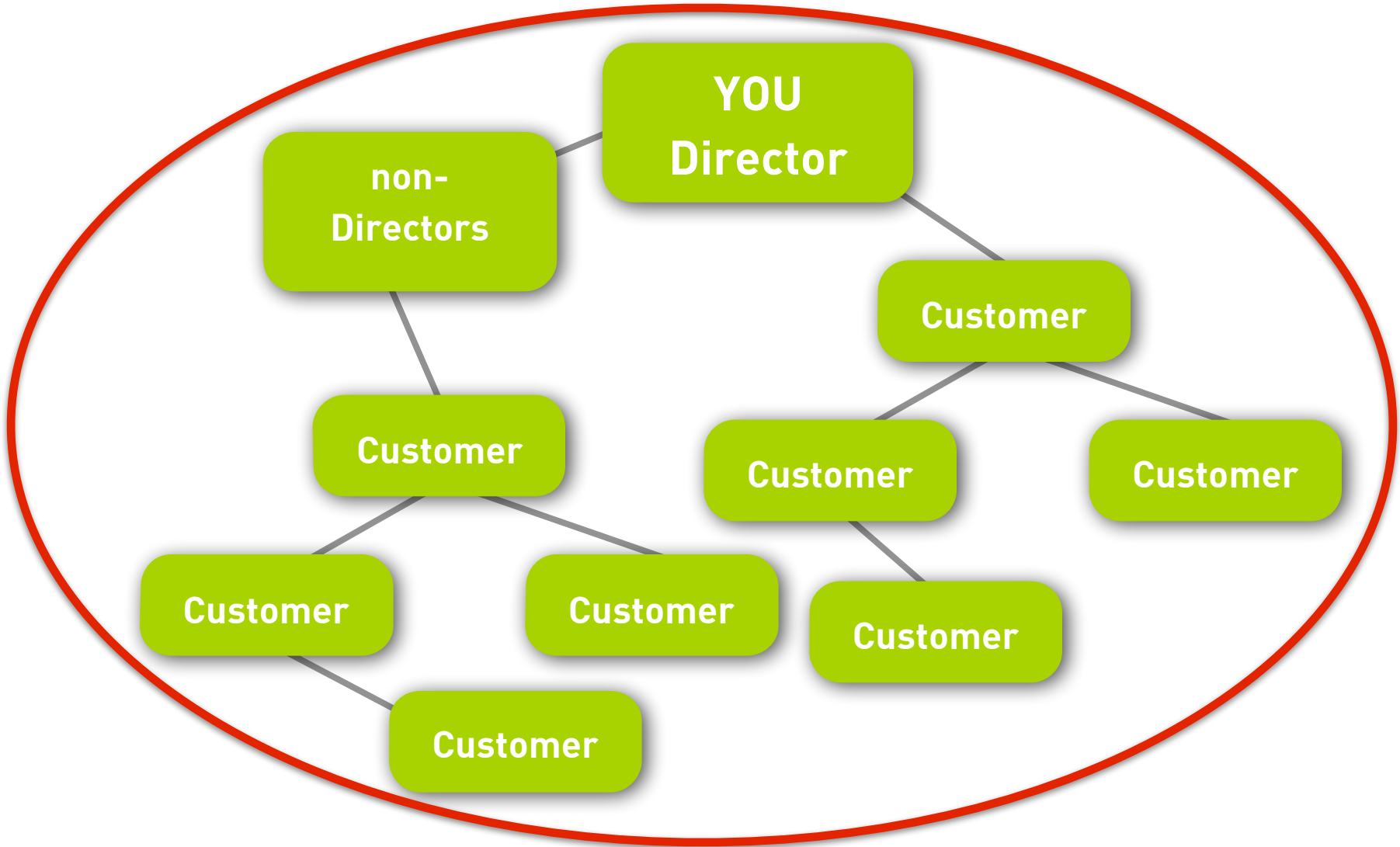
# UNILEVELPAY – DIFFERENTIALPAY EXAMPLE

Note: 40% of Half CV/CCV is paid out in UnilevelPAY and DifferentialPAY

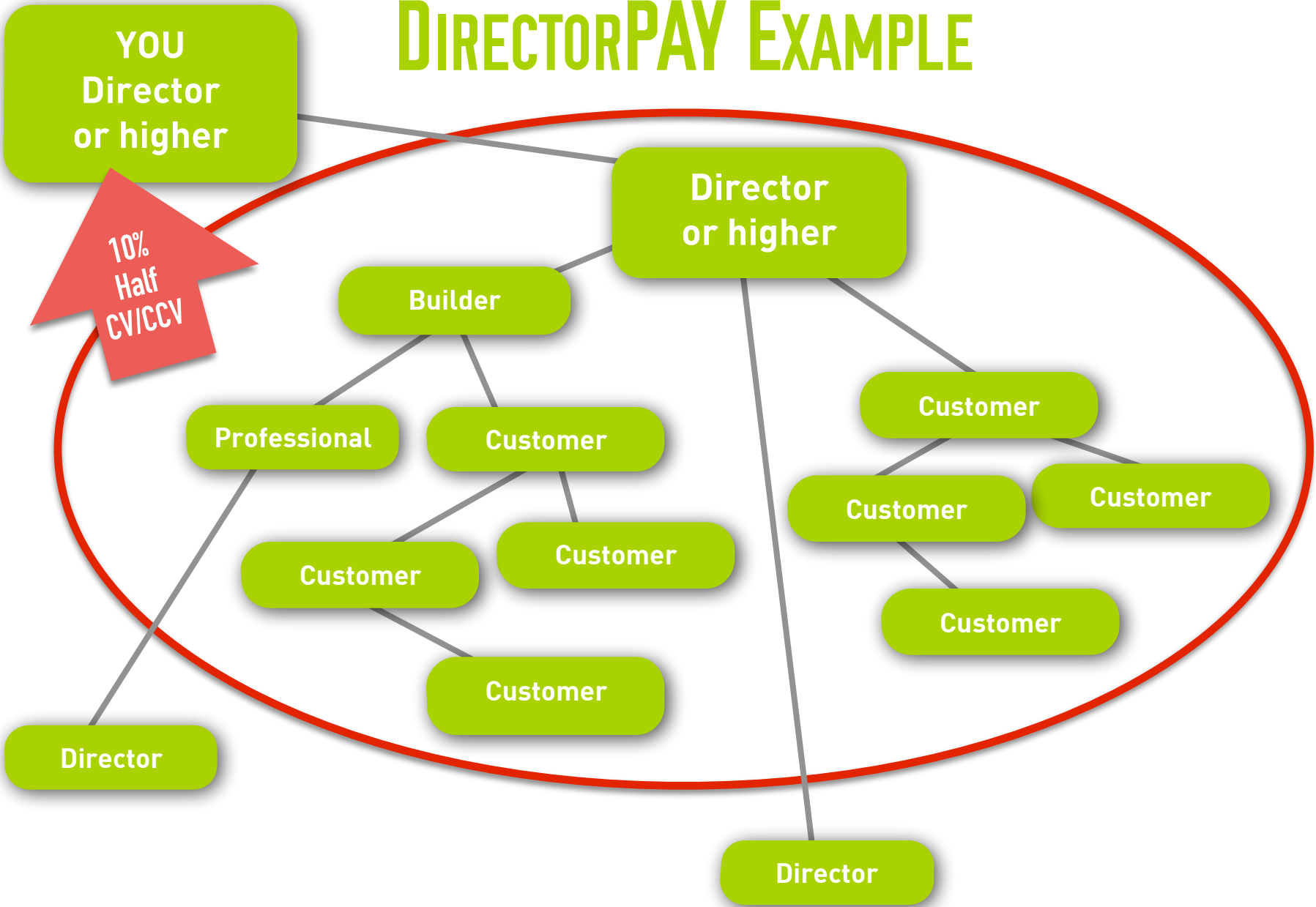
This is an extreme example of how the UnilevelPAY and DifferentialPAY works... can pay up to 20 compressed levels upline from a single order.



# DIRECTOR VOLUME EXAMPLE



# DIRECTORPAY EXAMPLE



# STARPAY EXAMPLES

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30  
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

**Your First 30 days...**

- **Become Eligible for StarPAY**
  - ✓ **Become an Instant Director**
    - (1) **Enroll with or purchase Director Promo-PAK**
    - (2) **Subscribe to EZ-Ship**
    - (3) **Maintain a minimum 100 PQV**
- **Earn 30 day Share each time you**
  - ✓ **Enroll someone who becomes an Instant Director in YOUR first 30 days**



# STARPAY EXAMPLES

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30

Anyone You Enroll in THEIR First 30 days...

- **Help THEM Become Eligible for StarPAY**

- ✓ **Become an Instant Director**

- (1) Enroll with or purchase Director Promo-PAK
    - (2) Subscribe to EZ-Ship
    - (3) Maintain a minimum 100 PQV

- **Earn 60 day Double-Match StarPAY Share each time THEY earn a 30 day StarPAY Share...**

- ✓ **From enrolling someone who became an Instant Director in the Enroller's first 30 days**

60



30

# STARPAY EXAMPLES

- **Earn a 90 day StarPAY Share**

✓ Anytime someone you enroll earns a 60 day StarPAY Share

Very important to note . . . you, your first level, and your second level all have to be "eligible" for you to earn 90 day shares. If someone you enrolled is not eligible for StarPAY shares then you cannot earn 90 day StarPAY shares. Same is true with 60 day StarPAY shares. So it is very important that during the first 30 days of your 2nd and 3rd level that they be "eligible" by becoming an Instant Director in their first 30 days . . . very very important.



## Definitions

**Active:** Brand Partners are considered “active” with 100 PQV (Personal Qualifying Volume) from fully paid product orders during the last 30 days. PQV can come from the sales of Brand Partner’s personal product orders and/or the online sales from personally enrolled Customers. For qualification purposes an “active” customer is one that during the last 30 days: (i) purchased a minimum of \$50 retail value (whether purchased at retail, wholesale or EZ-Ship price); or (ii) is a trial customer from the Customer Acquisition Program.

**Brand Partner:** A person or company who has completed the Q International Independent Representative application, has agreed to the terms, conditions, policies, procedures, had their application accepted and approved by the company, and paid the annual registration fee. Brand Partner is the first step in rank advancement, however, no matter what rank is achieved the representative is considered a Brand Partner.

**Commissionable Value (CV):** Value assigned to a product used to calculate commissions from products sold to a Brand Partner.

**Compression:** In the UnilevelPAY portion of the plan, compression is utilized when going up the placement tree from the point of sale the computer skips over or ignores inactive or non-qualified positions in the tree to always pay 10 active Brand Partners or higher rank.

**Customer:** Customers purchase product at the retail, wholesale (Your Price), or EZ-Ship price. Wholesale requires a minimum of a \$100 wholesale price order otherwise customer purchases at the Retail price unless they subscribe to EZ-Ship for a minimum \$50 retail value order. Customers can refer: (i) customers; (ii) customers who upgrade to Brand Partner; and (iii) Brand Partners. However, customers do not earn commissions. Customers receive non-cash incentives (Dream-Maker Rewards & Prizes). A customer is always associated with a Brand Partner from a commission stand-point regardless who referred the customer.

**Customer Commissionable Value (CCV):** Value assigned to a product used to calculate commissions from products sold to a Customer. CCV is typically but not necessarily 50% of the CV.

**Customer Group:** Customer, who refers a customer, who refers a customer, who refers a customer, and so on, in an unbroken line of Customers.

**Downline:** Brand Partner(s) and Customers in the Genealogy below a Brand Partner.

**EZ-Ship Customer:** Customer who is enrolled in the Easy-Ship Program.

**Easy-Ship or EZ-Ship Program:** A subscription based pre-selected product order that is scheduled to process and ship automatically once every 28 days or in the event the PQV requirement has not been met in the last 28 days. The EZ-Ship price for products are discounted from the regular wholesale price providing further savings. Another benefit to the Easy-Ship program subscription allows for additional non-subscription based product orders to be purchased at the discounted EZ-Ship price. Customers and Brand Partners alike can purchase products at the EZ-Ship Price as long as they are subscribed to the EZ-Ship program for a minimum 50 CV (Brand Partners) or \$50 retail value (Customers). Brand Partners who are not subscribed to the EZ-Ship program purchase products at the wholesale price. Customers who are not subscribed to the EZ-Ship program purchase products at the wholesale or retail price depending on the dollar amount of their order. Customer subscription is an automatic order that processes every 28 days. Brand Partners can chose to have their subscription be an automatic order every 28 days or an assurance based order that processes ONLY when the PQV has not been met during the last 28 days.

**EZ-Ship Volume (EZV):** CV and CCV generated during the last 30 days specifically from the sale of products purchased through subscribed EZ-Ship orders by Brand Partners and Customers respectively.

**Enroller:** A Brand Partner who personally refers and enrolls a Brand Partner or Customer is the Enroller.

**Enrollment Tree:** Genealogical line of progression based on who enrolled the Brand Partner or Customer. Enrollment tree is utilized for CustomerPAY, RetailPAY, Promo-PakPAY, 1stOrderPAY, DifferentialPAY, StarPAY, QfinityPAY™, MatchPAY, and Group Volume calculations.

**Genealogy:** This is the Company’s overall genealogical structure indicating the upline and downline connections and positioning of Brand Partners and Customers via the Enrollment Tree or Placement Tree.

**Group Volume (GV):** During the last 30 days, calculated to the bottom of all the branches or legs starting with each personally enrolled Brand Partner using the Enrollment Tree genealogy, the sum of: (i) CV and CCV during the last 30 days or that is projected for the next 30 days (whichever’s higher) from EZ-Ship subscription orders made by Brand Partners and Customers; **plus** (ii) volume from Promo-Paks; **plus** (iii) CCV from online wholesale and retail sales orders made by all Customers including the Customer Groups.

**Group Qualifying Volume (GQV):** During the last 30 days the sum of Personal Volume (PV) **plus** Group Volume (GV) from the

sum of all branches or legs starting with each personally enrolled Brand Partner based on the Enrollment Tree genealogy. No more than 80% of the total GQV requirement can come from any one branch or leg. Example: Senior Director rank requires 12,500 GQV which means your largest leg or branch can account for no more than 10,000 GQV even if it had 12,500 or more in GV.

**Personal Qualifying Volume (PQV):** During the last 30 days: (i) CV from the sales of a Brand Partner’s personal wholesale and EZ-Ship orders; and/or (ii) CCV from the online retail, wholesale, or EZ-Ship sales orders made by the Brand Partner’s personally enrolled Customers; and/or volume from personally purchased Promo-Paks.

**Personal Volume (PV):** During the last 30 days: (i) CV from the sales of a Brand Partner’s personal wholesale and EZ-Ship orders; and/or (ii) CCV from the online retail, wholesale, or EZ-Ship orders made by the Brand Partner’s personal Customer Group; and/or (iii) Volume from personally purchased Promo-Paks.

**Placement:** Active Brand Partners who achieve the Director or higher rank may place active Brand Partners (at time of enrollment or for up to 60 days from the date a new Brand Partner enrolls) under a 1<sup>st</sup> or 2<sup>nd</sup> level active Brand Partner. Brand Partners can only be placed once. Brand Partner cannot be placed if a Brand Partner has been placed under them on their 1<sup>st</sup> or 2<sup>nd</sup> level and the move would make either the 1<sup>st</sup> or 2<sup>nd</sup> level Brand Partner be more than 3 levels from their enroller (i.e. – Brand Partners may not be placed or moved below an enroller’s 3<sup>rd</sup> level). Placement is utilized ONLY in the UnilevelPAY part of the plan.

**Placement Tree:** Genealogical line of progression based on placement of the Brand Partner and is utilized ONLY in the UnilevelPAY portion of the plan.

**Points:** A numerical value assigned to various promotions, activities, actions, and achievements like those in the AfterYouPAY™ portion of the plan.

**Rank:** Title and Pin achievement level in the PAY plan that determines the various commissions that are paid based on what the Brand Partner is qualified or eligible to receive. Once attained the rank is **permanent** as long as the 100 PQV retirement is met. Each rank has alternative ways in which to attain it (see rank description).

**Sponsor:** A Brand Partner who is directly above another Brand Partner in the Placement Tree. The Sponsor may or may not be the enrolling Brand Partner.

**Upline:** This refers to the Brand Partner(s) above a new or existing Brand Partner in the Genealogy.